



Robotics

EARLY ORDER PROGRAM

Program Summary

	Summer Order	Fall Order
End Date	September 15th	December 15th
No Pay Until May	Yes	No
Free 4G Reference Station	Yes	No
Minimum Purchase Requirement	\$50,000	\$0
Fall Forward Bonus Tier	\$20,000	\$0
1st Year BotSurance	Yes	Yes
5% Discount	Yes	Yes
Beat The Price Increase	Yes	Yes
Advanced Training	Yes	Yes
December 15th Early Pay Discount	5%	5%
February 28th Early Pay Discount	3%	3%

No Pay Until May

Why wait until next season to take advantage of all the benefits of robotics? All orders of at least \$50,000 that are received by September 15th will be able to defer payment until May 1, 2027. The maximum purchase eligible for No Pay Until May is \$150,000. The Husqvarna warranty and BotSurance™ period will begin at the time of installation. Discovery programs are not eligible for No Pay Until May.

Free 4G Reference Station

Unlock the full potential of robotics with a free 4G Reference station. All orders of at least \$50,000 that are received by September 15th will receive a 4G Reference Station at no charge.



Free 1st Year of BotSurance™

All orders received by December 15th will be able to take advantage of all the benefits of a free first year of BotSurance™. BotSurance™ provides complimentary installation as everything you need to trust robotics as central part of your golf operation. Discounted BotSurance™ is available for the second and third year at the following rates:

BotSurance® PRICING	2nd Year → Early Order Savings	2nd & 3rd Year → Early Order Savings
CEORA	\$1,300 → \$1,800	\$4,200 → \$1,800
535, 550 & 580	\$500 → \$820	\$1,280 → \$820

COVERAGE ITEM	STANDARD PURCHASE	BotSurance™
HUSQVARNA WARRANTY Husqvarna offers a comprehensive two year warranty, but does not provide any coverage for on site repairs.		
ON-SITE WARRANTY REPAIRS We will come to you for all warranty repairs versus requiring your robot to be brought to one of our service locations. \$150 per hour charge for non-warranty repairs.	\$200 Mobilization Fee	
INSTALLATION Installation and mapping completed by our team of Husqvarna approved installers.	\$500 Per Mower	
CUTTING EQUIPMENT ALLOWANCE BotSurance® provides an annual cutting allocation of \$1,100 for Ceora and \$210 for 535, 550, & 580 mowers.	Not Available	
PREVENTATIVE MAINTENANCE At the end of the season we will conduct a complete diagnostic assessment of every robot in your fleet and will proactively repair any components that are at risk of failure.	Not Available	
PREFERRED SCHEDULING Your problem will become our top priority for any robot that is covered under BotSurance®.	Not Available	
EMERGENCY LOANER UNIT If your robot needs to be out of service for further repairs we will clone a loaner unit and allow you to use it free of charge as long as your primary unit is being repaired.	Not Available	
REMOTE MONITORING Our monitoring team will keep an eye on your fleet of robots. We will fix remotely any errors we detect and notify you of any errors that require an on site restart.	Not Available	
GEOMAPPING We will provide complimentary support for any remapping you want to do of any aspect of your property.	\$150 Per Hour Plus \$200 Mobilization Fee	



(Fall Forward Product Guide for 2026 pictured above)

Fall Forward® Bonus

SynaTek is about more than robotics. Our Fall Forward® Program features our complete line of turf nutrition and plant protectant products. All robotics orders of at least \$50,000 that are received by September 15th will be rebated at the \$20,000 level. Our Fall Forward® Program will be available for review by October 1st.

As an example, if you purchase at least \$50,000 in robotics by September 15th and do not make any additional purchase in our Fall Forward® program you will be rebated as though you spent \$20,000 in our Fall Forward® Program and be eligible to choose between 300 Partnership Points, \$800 Account Credit or a \$400 course rebate.

As an additional example, if you purchase at least \$50,000 in robotics by September 15th and place an order for \$20,000 in our Fall Forward® program your \$20,000 in spend will be rebated as though you spent \$40,000 in our Fall Forward® Program and be eligible to choose between 800 Partnership Points, a \$2,400 Account Credit or a \$1,600 course rebate.

Rebate Tier	Redemption Options		
	Partnership Points	Account Credit	Course Rebate
\$10,000	125	\$300	\$100
\$20,000	300	\$800	\$400
\$30,000	525	\$1,500	\$900
\$40,000	800	\$2,400	\$1,600
\$50,000	1,125	\$3,500	\$2,500
\$60,000	1,500	\$4,800	\$3,600
\$70,000	1,925	\$6,300	\$4,900
\$80,000	2,400	\$8,000	\$6,400
+\$10,000	300	\$1,000	\$800

5% Discount

All orders received by December 15th will receive a 5% discount. The 5% discount cannot be combined with any other discounts offered such as Sourcewell or Discovery programs.

Early Pay Discounts

The following payment discounts are available to customers who decide to make payment for their robotics purchase early. Discovery Program and Sourcewell purchases do not qualify for Early Pay Discounts.

- 5% if paid by December 15, 2026
- 3% if paid by February 28, 2027

Beat The Increase

Prices for all robotics will be going up between 2% and 7% effective January 1, 2027. All purchase commitments received by December 15th will lock in pricing prior to the 2027 price increase.

Advanced Training

Any customer who makes a purchase commitment prior to December 15th will receive a complimentary two day training session during one of several regional session. This will include two nights lodging, all meals and a \$500 credit towards travel expenses.

Frequently Asked Questions

Will my robotics purchases count towards my Fall Forward® rebate tier calculation?

Yes and no. Yes, if you place a purchase commitment for robotics by September 15th of at least \$50,000 then \$20,000 of the total will count towards your Fall Forward® rebate tier calculation. Any robotics purchase commitments after September 15th will not count towards the Fall Forward® Rebate tier calculation.

If I get a 4G Reference station what do I do with my RS5 Reference Station(s)?

We will provide an account credit of \$500 for any RS5 Reference Stations that you return.

How is the \$50,000 minimum for the Summer order calculated?

The \$50,000 minimum includes all robotics equipment (including Discovery Plans) and BotSurance™, but treats the free 4G Reference Station as a \$0 dollar item so it does not count towards the \$50,000 minimum spend to qualify. In addition, sales tax does not count toward the \$50,000 minimum order size.

What if my discounts take me below the \$50,000 minimum to qualify for the benefits of a Summer order?

As long as your order before any discounts is above the \$50,000 qualifying mark, then any discounts that may take the order size below \$50,000 is acceptable. As an example, if your initial order totaled \$52,000 and you received a 5% discount your total purchase would be \$49,400 but would still qualify.

How is the early pay discount calculated?

Early pay discounts are calculated by taking the sale price less any program discounts and then any early pay discounts are taken off that total. As an example, if an order totaled \$52,000 and you receive a 5% early order discount your total purchase would be \$49,400 and if you paid on or before December 15th your 5% discount would be calculated off of \$49,400.

What if I want to purchase more than \$150,000 in robotics and take advantage of the benefits of No Pay Until May?

We can accommodate No Pay Until May options above \$150,000 but the structure of the arrangement will vary based upon the goals of the property. Your Relationship Manager or Robotics Manager will work with you to develop a program that fits the objectives of your property.

If I make a purchase commitment after September 15th but before December 15th to qualify for the Fall Order benefits when do I need to take delivery and pay for the robots?

You would need to take delivery by June 30, 2027 and payment for the robots would need to happen by the time of delivery.